

Report #2

Annual Report to the California Legislature on Borrowers' Compliance with their Community Service Obligations

For the Fiscal Year Ending June 30, 2009

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Annual Report

Borrowers' Compliance with their Community Service Obligations

For the Fiscal Year Ending June 30, 2009

Reason for the Report - Health and Safety Code Citation

As required by Health and Safety Code Section 129075 (c), the Office of Statewide Health Planning and Development (**OSHPD**) "shall annually report to the Legislature the extent of borrowers' compliance with their community service obligations, pursuant to Section 129050 subdivision (j), Section 129055, and Section 129065." (See **Exhibit I**.)

These sections contain the following criteria for community service obligations:

- To be eligible for insurance, the health facility will be available to all persons residing or employed in the area served.
- If the borrower is a hospital, skilled nursing facility, or clinic, it shall treat a reasonable proportion of Medi-Cal and Medicare patients.
- To assure availability of services to all persons, any hospital agrees to:
 - Advise patients about Medi-Cal and Medicare eligibility.
 - Distribute a list of physicians who have privileges at the hospital.
 - Advise their medical staff of the hospital's commitment to treat Medi-Cal and Medicare patients.
 - Post notices about their community service obligation.

This is the tenth report, as required by this statute.

Background

Office of Statewide Health Planning and Development

Created in 1977, OSHPD plans and develops innovative healthcare policies and programs to support the interests of government, consumers, and the healthcare industry.

OSHPD's staff oversee a number of diverse programs. OSHPD serves as the building department for all hospitals and nursing homes in the state. Its primary goal is to ensure that patients in these facilities are safe and that facilities remain functional in the event of an earthquake or other natural disaster.

OSHPD supports the training of health professionals, especially doctors and nurses who provide primary care services and are willing to practice their profession in underserved communities. Support includes direct subsidies to medical schools and nursing programs, as well as scholarships and educational loan repayment for individual students.

OSHPD collects, analyzes, and disseminates information about hospitals, nursing homes, clinics, and home health agencies licensed in California. The information includes financial reports from hospitals and data on the use of services and quality of care provided.

Cal-Mortgage Loan Insurance Division

OSHPD, through its Cal-Mortgage Loan Insurance Division, provides loan insurance to nonprofit and public health facilities, especially those in underserved communities, to help them develop or expand access to needed services.

California Health Facility Construction Loan Insurance Program

Modeled after federal home mortgage programs, the California Health Facility Construction Loan Insurance Program (**Program**) has made it possible for nonprofit and public healthcare facilities to obtain private financing without cost to taxpayers to develop or expand their services in communities throughout California. Without such a guarantee, many of these facilities simply could not arrange the financing required to serve their communities.

Created in 1969, the California Health Facility Construction Loan Insurance Program insures loans for construction and renovation projects that improve access to needed healthcare. OSHPD can insure loans to nonprofit public benefit corporations or public entities (cities, counties, hospital districts, or joint power authorities) in which the State of California guarantees the payments of principal and interest on the loans. The loan insurance permits borrowers to obtain low interest rates, similar to the rates available to the State of California, and allows access to lower tax-exempt bond interest rates. The Program is currently authorized to insure up to \$3.0 billion for health facility projects.

As of June 30, 2009, OSHPD insured 134 loans, totaling \$1.7 billion.

In assessing the need for a particular project, Cal-Mortgage staff review various factors, such as the type of services provided, the utilization of existing services, the future demand for services, and the level of community support. The extent

to which a project provides needed services to its community is balanced with a credit analysis to assure that the borrower can repay the loan and that loan insurance can be issued without future cost to the State. Another aspect of the project analysis is the applicant's performance compared to the community service obligation criteria.

In conjunction with ongoing monitoring of financial performance of borrowers, Cal-Mortgage staff review additional information to determine that existing borrowers are continuing to meet their community service obligation.

Summary

OSHPD has determined that all borrowers were in compliance with their community service obligations. No plans of correction were needed for the FY 2008-09 reporting period, as specified in Section 129075 (b).

The following sections of the report describe how Cal-Mortgage staff:

- (1) review loan applications for eligibility as it pertains to availability of services, as stated in Health and Safety Code Section 129050 (j);
- (2) monitor borrowers for provision of services to Medi-Cal and Medicare patients, as stated in Health and Safety Code Section 129055; and
- (3) assure that hospitals comply with the community service obligation, as stated in Health and Safety Code Section 129065.

Review to Assure that Services are Available (Section 129050(j))

Health and Safety Code Section 129050 (j) requires that in order for a loan to be eligible for insurance, the borrower shall offer reasonable assurance that the services of the health facility will be available to all persons residing or employed in the area served by the facility. (See **Exhibit I.**)

New Applicants

Exhibit II shows the five new insured loans during FY 2008-09. There were four new borrowers. Within the insurance application to OSHPD, each new borrower provided assurances that their services are available to all persons residing or employed in the area served by the project, depending on the medical needs of the patient. During the due diligence review, Cal-Mortgage staff evaluated those assurances. This information was included in the Project Summary & Financial Analysis that was submitted to the Advisory Loan Insurance Committee (**ALIC**) and the OSHPD director. ALIC reviewed the submitted material and recommended approval of the proposed project to the OSHPD director. The

OSHPD director reviewed the Cal-Mortgage staff and ALIC recommendations prior to approving the request for loan insurance.

Current Borrowers

As part of the on-going monitoring of projects, Cal-Mortgage staff conduct site visits. During FY 2008-09, 123 site visits were conducted. No situations of discriminatory practices were observed during these visits.

In addition, Cal-Mortgage staff maintain constant contact, via periodic meetings, with the Departments of Health Care Services, Public Health, Alcohol and Drug Programs, and other State agencies. Through these efforts, Cal-Mortgage staff monitor for licensing deficiencies, including findings of discriminatory practices by borrowers. During the past year, there were no reports of this nature brought to the attention of Cal-Mortgage staff regarding any of the insured projects.

Review to Assure that Services are Provided to Medi-Cal and Medicare Patients (Section 129055)

Hospitals, skilled nursing facilities, and primary care clinics are those facilities that are certified for reimbursement for cost of care under Chapter 7 (commencing with Section 14000) of Part 3 of Division 9 of the Welfare and Institutions Code (Medi-Cal) and Title XVIII of the federal Social Security Act (Medicare). These types of projects must comply with Health and Safety Code Section 129055 and demonstrate that the facility is used by persons for whom the cost of care is reimbursed by Medi-Cal and Medicare, in a proportion that is reasonable based upon the proportion of Medi-Cal and Medicare patients in the community served by the borrower. (See **Exhibit I.**)

New Applicants

Among the four new borrowers shown on **Exhibit II** are two hospitals and one primary care clinic. Within the loan insurance application to OSHPD, each borrower provided data about the proportions of Medi-Cal and Medicare utilization. As described in the prior section related to Health and Safety Code Section 129050(j), Cal-Mortgage staff used the same due diligence to validate the information and the same process was used by the Advisory Loan Insurance Committee (**ALIC**) and the OSHPD director to approve the request for loan insurance.

Current Borrowers

Among current borrowers, there are 14 hospitals, 4 skilled nursing facilities, and 20 primary care clinics. The proportion of Medi-Cal and Medicare utilization for each borrower was calculated from OSHPD's Healthcare Information Division data reports, which are derived from mandatory reports from healthcare facilities. These utilization percentages were then compared to the percentage of Medi-Cal eligibles and Medicare beneficiaries in the county or service area of the borrower.

As done in previous years for this annual report, separate tables are prepared for Medi-Cal and Medicare utilization for hospitals, skilled nursing facilities, and clinics. See **Exhibits IV and V**.

As in prior years with each grouping, there are some variances.

For some hospitals, the proportion of Medi-Cal eligibles in the service area surrounding the hospital is not appropriately reflected by the countywide percentage. In these cases, for the appropriate service area, ZIP codes were identified. Medi-Cal recipient data and population data were obtained. The percentage of Medi-Cal eligibles was calculated for this service area and then used in the comparison to the percent of services provided. See **Exhibit IV A**.

For skilled nursing facilities, Medicare benefits include a 60-day lifetime limit. Generally, it is expected that they will not have significant Medicare utilization. As a result, some insured skilled nursing facilities show low levels of Medicare utilization. See **Exhibit V B**.

For clinics, some provide services focused on Medi-Cal and uninsured populations. Services are primary care focused (immunizations, pediatrics, prenatal, and well-baby). Elderly, Medicare patients generally need specialty medical services and utilize community physicians. As a result, these clinics have a low level of Medicare utilization. See **Exhibit V C**.

In making a determination of non-compliance under Section 129055 and, thus, requiring a plan of compliance, as described in Section 129075 (b), for hospitals, skilled nursing facilities, and clinics, both Medi-Cal and Medicare utilization were added together and compared to the proportion of Medi-Cal eligibles and Medicare beneficiaries in the county. See **Exhibits III A, B, & C**.

When Medicare and Medi-Cal utilization are combined, the review of the utilization of services at hospitals, skilled nursing facilities, and primary care clinics demonstrates that borrowers were providing reasonable proportions of services to Medi-Cal eligibles and Medicare beneficiaries in their respective service areas.

Specific Requirement for Hospitals (Section 129065)

Health and Safety Code Section 129065 requires that hospitals shall (1) advise patients about eligibility, (2) distribute a list of physicians who have privileges at the hospital, (3) advise their medical staff of the hospital's commitment to treat Medi-Cal and Medicare patients, and (4) post notices about their community service obligation. See **Exhibit I**.

There are 14 general acute care hospitals in the loan portfolio. During routine site visits, Cal-Mortgage staff met with hospital administrators and observed hospital operations to validate that the hospital met the requirements of Section 129065. In addition, Cal-Mortgage staff has a letter of certification on file from each insured hospital project, stating that the hospital was fulfilling this community service obligation. **Exhibit VI A** is a list of all hospital projects. **Exhibit VI B** is a copy of a sample certification letter.

Based upon this review, all hospitals in the portfolio met this requirement of their community service obligation.

Conclusion

With reference to Health and Safety Code Section 129050 (j), all applicants for new loans in FY 2008-09 made reasonable assurances that their services are available to all persons in their service area, based on the medical needs of the patient. It was determined that all currently insured borrowers met their obligation to be available to all persons in their service area.

With reference to Health and Safety Code Section 129055, hospitals, skilled nursing facilities, and clinics are the borrowers in the portfolio that provide services to Medi-Cal eligibles and Medicare beneficiaries. A review of utilization of services at each hospital, skilled nursing facility, and clinic project demonstrated that the borrower was providing a reasonable proportion of services to Medi-Cal eligibles and Medicare beneficiaries in the service area.

With reference to Health and Safety Code Section 129065, all hospitals in the portfolio provided proper notifications to their patients and medical staff relating to their community service obligation requirements.

OSHPD has determined that all borrowers were in compliance with their community service obligations.

Cal-Mortgage Borrowers' Compliance With their Community Service Obligations

Health and Safety Code Citations Sections 129050 (j), 129055, 129065, 129075 (b), and 129075 (c)

129050. A loan shall be eligible for insurance under this chapter if all of the following conditions are met:

(j) The borrower shall offer reasonable assurance that the services of the health facility will be made available to all persons residing or employed in the area served by the facility.

129055. In order to comply with subdivision (j) of Section 129050, any borrower that is certified for reimbursement for cost of care under Chapter 7 (commencing with Section 14000) of Part 3 of Division 9 of the Welfare and Institutions Code shall demonstrate that its facility is used by persons for whom the cost of care is reimbursed under that chapter, in a proportion that is reasonable based upon the proportion of Medi-Cal patients in the community served by the borrower and by persons for whom the costs of care is reimbursed under Title XVIII of the federal Social Security Act in a proportion that is reasonable based upon the proportion of Medicare patients in the community served by the borrower.

For the purposes of this chapter, the community means the service areas or patient populations for which the health facility provides health care services, unless the office determines that, or the borrower demonstrates to the satisfaction of the office that, a different definition is more appropriate for the borrower's facility.

129065. As part of its assurance under subdivision (j) of Section 129050, any borrower that is a general acute care hospital or acute psychiatric hospital shall agree to the following actions:

(a) To advise each person seeking services at the borrower's facility as to the person's potential eligibility for Medi-Cal and Medicare benefits or benefits from other governmental third party payers.

(b) To make available to the office and to any interested person a list of physicians with staff privileges at the borrower's facility, that includes:

- (1) Name.
- (2) Speciality.
- (3) Language spoken.
- (4) Whether [it] takes Medi-Cal and Medicare patients.
- (5) Business address and phone number.

(c) To inform in writing on a periodic basis all practitioners of the healing arts having staff privileges in the borrower's facility as to the existence of the facility's community service obligation. The required notice to practitioners shall contain a statement, as follows:

"This hospital has agreed to provide a community service and to accept Medi-Cal and Medicare patients. The administration and enforcement of this agreement is the responsibility of the Office of Statewide Health Planning and Development and this facility."

(d) To post notices in the following form, that shall be multilingual where the borrower serves a multilingual community, in appropriate areas within the facility, including but not limited to, admissions offices, emergency rooms, and business offices:

NOTICE OF COMMUNITY SERVICE OBLIGATION

"This facility has agreed to make its services available to all persons residing or employed in this area. This facility is prohibited by law from discriminating against Medi-Cal and Medicare patients. Should you believe you may be eligible for Medi-Cal or Medicare, you should contact our business office (or designated person or office) for assistance in applying. You should also contact our business office (or designated person or office) if you are in need of a physician to provide you with services at this facility. If you believe that you have been refused services at this facility in violation of the community service obligation you should inform (designated person or office) and the Office of Statewide Health Planning and Development."

The borrower shall provide copies of this notice for posting to all welfare offices in the county where the borrower's facility is located.

129075.

(b) If a report indicates noncompliance with subdivision (j) of Section 129050, Section 129055, or Section 129065, the office shall require the borrower to submit a plan detailing the steps and timetables the borrower will take to bring the facility into compliance.

(c) The office shall annually report to the Legislature the extent of the borrowers' compliance with their community service obligations pursuant to subdivision (j) of Section 129050, Section 129055, and Section 129065.

Office of Statewide Health Planning and Development (OSHPD)
 Cal-Mortgage Loan Insurance Division (Cal-Mortgage)

**Projects Insured
 During FY 2008- 09**
 (Listed by loan closing date)

<u>Project Name</u>	<u>Location (City)</u>	<u>Facility Type</u>	<u>Loan Amount</u>	<u>Loan Closed</u>	<u>Type</u> (new, refi, etc.)
Enloe Medical Center	Chico	Hospital	\$235,595,000	Aug 21, 2008	New
Institute on Aging	San Francisco	Multi-Other	\$41,405,000	Aug 28, 2008	New
La Maestra	San Diego	Clinic - PC	\$18,500,000	Sep 4, 2008	New
St. Rose Hospital	Hayward	Hospital	\$42,100,000	May 28, 2009	New
Lompoc Valley Medical Center	Lompoc	Hosp - District	\$4,060,000	May 29, 2009	Add'l loan

Facility Type Abbreviations

Clinic - PC Clinic: Primary Care
 Hosp – District District Hospital
 Multi-Other Multi-level Facility – senior care campus with multiple levels of care

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

**Table of Hospital Projects
Showing Percentage of Combined Medicare and Medi-Cal Services Provided
Compared to Percentage of Medicare Beneficiaries and Medi-Cal Eligibles in County**

Facility Name	Percentage of Combined Medicare & Medi-Cal Services Provided (1)				Medicare Beneficiaries (2) & Medi-Cal Eligibles (3)	
	Pat. Days Percent	Discharges Percent	O/P Visits Percent	Gross Rev. Percent	County	Percent of Total
Corcoran District Hospital	84%	46%	68%	55%	Kings	27.8%
El Centro Regional Medical Center	73%	68%	58%	64%	Imperial	39.0%
Enloe Medical Center	71%	66%	57%	63%	Butte	35.5%
Henry Mayo Newhall Hospital	58%	53%	27%	46%	Los Angeles	30.9%
Kern Valley Healthcare District	94%	85%	68%	81%	Kern	34.0%
Lodi Memorial Hospital	81%	70%	60%	72%	San Joaquin	31.6%
Lompoc Healthcare District	89%	66%	53%	60%	Santa Barbara	28.1%
Marshall Medical Center	78%	71%	52%	64%	El Dorado	22.1%
Mayers Memorial Hospital	93%	73%	69%	75%	Shasta	35.6%
Mendocino Coast District Hospital	81%	74%	73%	67%	Mendocino	36.7%
Mission Community Hospital	89%	85%	76%	85%	Los Angeles	30.9%
Oroville Hospital	83%	77%	63%	75%	Butte	35.5%
St. Rose Hospital	79%	73%	42%	76%	Alameda	23.7%
Victor Valley Community Hospital	65%	63%	54%	57%	San Bernardino	27.4%

Footnotes / Sources:

#1 Percentages for Utilization Worksheet, refer to Exhibit V A, page 2

#2 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

#3 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Worksheet of Hospital Combined Medicare and Medi-Cal Utilization

Facility Name (abbreviated)	Patient Days			Discharges			Out-patient Visits			Gross Revenue		
	Combined	Total	%	Combined	Total	%	Combined	Total	%	Combined	Total	%
Corcoran District Hospital	3,649	4,346	84%	190	409	46%	22,744	33,297	68%	\$7,879,051	\$14,408,440	55%
El Centro Reg. Med. Center	18,884	25,815	73%	4,191	6,181	68%	75,591	129,720	58%	\$171,651,176	\$269,609,550	64%
Enloe Medical Center	51,075	71,604	71%	9,526	14,471	66%	128,768	226,239	57%	\$668,318,917	\$1,060,727,162	63%
Henry Mayo Newhall Hosp.	34,375	59,165	58%	6,225	11,796	53%	24,519	91,682	27%	\$358,233,192	\$785,674,882	46%
Kern Valley Healthcare Dist.	27,904	29,585	94%	999	1,179	85%	16,674	24,565	68%	\$47,785,076	\$59,184,735	81%
Lodi Memorial Hospital	36,378	44,715	81%	5,480	7,854	70%	128,563	214,323	60%	\$556,133,810	\$768,460,121	72%
Lompoc Healthcare District	41,401	46,548	89%	1,767	2,663	66%	32,780	62,050	53%	\$47,277,577	\$78,918,514	60%
Marshall Medical Center	22,670	28,942	78%	4,542	6,385	71%	155,239	296,636	52%	\$321,418,686	\$501,318,639	64%
Mayers Memorial Hospital	30,585	32,764	93%	462	629	73%	4,083	5,912	69%	\$18,150,989	\$24,144,955	75%
Mendocino Coast Dist. Hosp.	4,825	5,984	81%	981	1,327	74%	15,228	20,975	73%	\$55,375,038	\$82,104,722	67%
Mission Community Hospital	30,704	34,501	89%	5,443	6,404	85%	27,314	36,029	76%	\$106,111,594	\$124,232,441	85%
Oroville Hospital	30,577	37,002	83%	6,162	7,978	77%	138,580	218,534	63%	\$258,517,206	\$342,554,738	75%
St. Rose Hospital	30,150	38,013	79%	5,356	7,334	73%	34,076	81,622	42%	\$321,062,415	\$422,172,576	76%
Victor Valley Comm. Hosp.	14,347	22,010	65%	4,016	6,415	63%	50,082	92,392	54%	\$129,056,143	\$224,815,970	57%

Source: OSHPD Web site: [www.http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp](http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp)
File: HAFD1207 Pivot / OSHPD Hospital Annual Disclosure Reports (extracted 3-17-09)

Notes:

Percentages were calculated from the file data.

Inpatient and outpatient gross revenue data were combined from the above source.

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

**Table of Skilled Nursing Facility Projects
Showing Percentage of Combined Medicare and Medi-Cal Services Provided
Compared to Percentage of Medicare Beneficiaries and Medi-Cal Eligibles in County**

Facility Name	Gross Revenue (1)			Medicare Beneficiaries (2) & Medi-Cal Eligibles (3)	
	Medicare & Medi-Cal	Total	Percent	County	Percent of Total
Apple Valley Care Center	\$6,052,864	\$7,834,664	77%	San Bernardino	27.4%
Asian Community Nursing Home	\$5,252,597	\$7,801,990	67%	Sacramento	30.2%
Keiro Nursing Home	\$15,573,549	\$19,390,974	80%	Los Angeles	30.9%
Lytton Gardens Health Care Center	\$9,011,259	\$14,151,983	64%	Santa Clara	22.1%

Footnote / Sources:

#1 OSHPD Web site: <http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanciData/PivotProfls/default.asp>

File: LTCFinancialPivot2007 / LTC Facilities Annual Financial Pivot Profile (FYE Jan 1 2007 to Dec 31 2007)

#2 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

#3 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

**Table of Primary Care Clinic Projects
Showing Percentage of Combined Medicare and Medi-Cal Services Provided
Compared to Percentage of Medicare Beneficiaries and Medi-Cal Eligibles in County**

Borrower Name	Facility Name	Gross Revenue (1) (2)			Medicare Beneficiaries (3) & Medi-Cal Eligibles (4)	
		Combined	Total	%	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$10,513,242	\$15,192,822	69%	Los Angeles	30.9%
Asian Health Services	Asian Health Service	\$5,647,066	\$10,055,158	56%	Alameda	23.7%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	\$3,547,776	\$6,033,203	59%	Imperial	39.0%
	Clinicas de Salud del Pueblo - Calexico	\$2,724,147	\$4,080,071	67%	Imperial	39.0%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	\$3,724,966	\$6,572,702	57%	Ventura	23.9%
	Clinicas del Camino Real, Ventura	\$2,793,799	\$4,475,689	62%	Ventura	23.9%
Community Health Ctrs - Central Coast	Nipomo Community Medical Center	\$1,779,537	\$3,144,543	57%	San Luis Obispo	24.4%
Community Health System	Inland Empire Health Ctr. - Bloomington	\$1,002,434	\$1,840,582	54%	San Bernardino	27.4%
Community Medical Center	Channel Medical Center	\$4,662,151	\$8,377,848	56%	San Joaquin	31.6%
Del Norte Clinics (4 sites)	Orland Family Health Center	\$1,208,612	\$2,053,960	59%	Glenn	35.6%
	Chico Family Health	\$3,810,202	\$5,938,212	64%	Butte	35.5%
	Gridley Family Health Center	\$559,441	\$989,230	57%	Butte	35.5%
	Oroville Family Health Center	\$3,580,639	\$4,931,124	73%	Butte	35.5%
Family Healthcare Network	Family Healthcare Network	\$9,945,353	\$16,637,067	60%	Tulare	43.3%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	\$3,193,094	\$7,732,334	41%	Merced	37.0%
Hill Country Community Clinic	Hill Country Community Clinic	\$835,134	\$1,528,268	55%	Shasta	35.6%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	\$4,121,854	\$5,794,812	71%	San Diego	21.9%
Lifelong Medical Care	Over 60 Health Center	\$2,851,029	\$3,236,970	88%	Alameda	23.7%
Mountain Valley Health Centers (2 sites)	Big Valley Medical Center	\$589,429	\$1,537,608	38%	Lassen	22.7%
	Butte Valley Health Center	\$532,095	\$958,677	56%	Siskiyou	39.9%
Native American Health Center	East Bay Native American Health Center	\$1,699,842	\$1,966,170	86%	Alameda	23.7%
North County Health Services	North County Health Svcs. - San Marcos	\$7,938,784	\$17,673,262	45%	San Diego	21.9%
Redwoods Rural Health Center	Redwoods Rural Health Center	\$711,055	\$1,592,165	45%	Humboldt	31.3%
United Health Centers of San Joaq. Val.	United Health Centers of SJV - Parlier	\$2,311,571	\$5,249,421	44%	Fresno	39.5%
Valley Health Team	San Joaquin Health Center	\$1,254,642	\$2,692,059	47%	Fresno	39.5%
West Oakland Health Council	East Oakland Health Center	\$633,294	\$1,926,496	33%	Alameda	23.7%

Footnote / Sources:

#1 OSHPD Web site: www.alirts.oshpd.ca.gov/default.aspx

File: ALIRTS - 2008 Primary Care Clinic Annual Utilization Report

#2 Percent calculated from file data

#3 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

#4 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Hospital Projects
Showing Percentage of Medi-Cal Services Provided Compared to Percentage of Medi-Cal Eligibles in the Service Area

Facility Name	Percentage of Medi-Cal Services Provided (1)				Medi-Cal Eligibles (2)	
	Pat. Days Percent	Discharges Percent	O/P Visits Percent	Gross Rev. Percent	County or Service Area	Percent of Total
Corcoran District Hospital	63%	12%	43%	29%	Kings	21.2%
El Centro Regional Medical Center	21%	26%	38%	25%	Imperial	29.3%
Enloe Medical Center	14%	17%	22%	14%	5 ZIP codes (3)	14.8%
Henry Mayo Newhall Hospital	9%	8%	8%	7%	7 ZIP codes (3)	6.8%
Kern Valley Healthcare District	83%	24%	31%	39%	Kern	25.9%
Lodi Memorial Hospital	31%	24%	30%	26%	San Joaquin	22.6%
Lompoc Healthcare District	79%	27%	16%	24%	Santa Barbara	16.5%
Marshall Medical Center	13%	17%	16%	14%	El Dorado	9.1%
Mayers Memorial Hospital	91%	36%	22%	40%	Shasta	20.4%
Mendocino Coast District Hospital	12%	19%	12%	14%	11 ZIP codes (3)	16.5%
Mission Community Hospital	42%	42%	29%	42%	Los Angeles	21.8%
Oroville Hospital	19%	26%	36%	24%	Butte	21.3%
St. Rose Hospital	36%	38%	27%	33%	Alameda	14.5%
Victor Valley Community Hospital	38%	42%	41%	39%	San Bernardino	19.8%

Footnotes / Sources:

#1 Percentages from Utilization Worksheet, refer to Exhibit III A, page 2

#2 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

#3 Service area ZIP Codes identified with OSHPD patient origin report (2007)

Medi-Cal beneficiaries by ZIP Code data from DHS / MCSS (January 2008)

Population by ZIP Code from 2000 census with increase based on DOF Demographic Research projections

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Worksheet of Hospital Medi-Cal Utilization

Facility Name (abbreviated)	Patient Days			Discharges			Out-Patient Visits			Gross Revenue		
	Medi-Cal	Total	%	Medi-Cal	Total	%	Medi-Cal	Total	%	Medi-Cal	Total	%
Corcoran District Hospital	2,722	4,346	63%	51	409	12%	14,189	33,297	43%	\$4,200,998	\$14,408,440	29%
El Centro Reg. Med. Center	5,327	25,815	21%	1,602	6,181	26%	49,582	129,720	38%	\$66,698,512	\$269,609,550	25%
Enloe Medical Center	10,098	71,604	14%	2,480	14,471	17%	49,017	226,239	22%	\$149,298,716	\$1,060,727,162	14%
Henry Mayo Newhall Hosp.	5,068	59,165	9%	956	11,796	8%	7,473	91,682	8%	\$53,866,559	\$785,674,882	7%
Kern Valley Healthcare Dist.	24,462	29,585	83%	279	1,179	24%	7,703	24,565	31%	\$23,222,135	\$59,184,735	39%
Lodi Memorial Hospital	14,024	44,715	31%	1,886	7,854	24%	63,980	214,323	30%	\$200,101,381	\$768,460,121	26%
Lompoc Healthcare District	36,688	46,548	79%	724	2,663	27%	10,184	62,050	16%	\$18,864,867	\$78,918,514	24%
Marshall Medical Center	3,836	28,942	13%	1,068	6,385	17%	46,198	296,636	16%	\$70,956,879	\$501,318,639	14%
Mayers Memorial Hospital	29,879	32,764	91%	224	629	36%	1,280	5,912	22%	\$9,724,929	\$24,144,955	40%
Mendocino Coast Dist. Hosp.	725	5,984	12%	250	1,327	19%	2,607	20,975	12%	\$11,402,516	\$82,104,722	14%
Mission Community Hospital	14,662	34,501	42%	2,659	6,404	42%	10,342	36,029	29%	\$52,727,450	\$124,232,441	42%
Oroville Hospital	6,979	37,002	19%	2,035	7,978	26%	79,651	218,534	36%	\$83,047,950	\$342,554,738	24%
St. Rose Hospital	13,519	38,013	36%	2,810	7,334	38%	22,346	81,622	27%	\$140,873,700	\$422,172,576	33%
Victor Valley Comm. Hosp.	8,320	22,010	38%	2,703	6,415	42%	37,829	92,392	41%	\$87,349,485	\$224,815,970	39%

Source: OSHPD Web site: [www.http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp](http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp)
File: HAFD1207 Pivot / OSHPD Hospital Annual Disclosure Reports (extracted 3-17-09)

Notes:

Percentages were calculated from the file data.

Inpatient and outpatient gross revenue data were combined from the above source.

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Skilled Nursing Facility Projects
Showing Percentage of Medi-Cal Services Provided Compared to Percentage of Medi-Cal Eligibles in County

Facility Name	Gross Revenue (1)			Medi-Cal Eligibles (2)	
	Medi-Cal	Total	Percent	County	Percent of Total
Apple Valley Care Center	\$2,819,576	\$7,834,664	36%	San Bernardino	19.8%
Asian Community Nursing Home	\$3,938,490	\$7,801,990	50%	Sacramento	20.5%
Keiro Nursing Home	\$10,879,365	\$19,390,974	56%	Los Angeles	21.8%
Lytton Gardens Health Care Center	\$4,803,890	\$14,151,983	34%	Santa Clara	12.9%

Footnote / Sources:

#1 OSHPD Web site: <http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanciData/PivotProfls/default.asp>

File: LTCFinancialPivot2007 / LTC Facilities Annual Financial Pivot Profile (FYE Jan 1 2007 to Dec 31 2007)

#2 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Primary Care Clinic Projects
Showing Percentage of Medi-Cal Services Provided Compared to Percentage of Medi-Cal Eligibles in County

Borrower Name	Facility Name	Gross Revenue (1) (2)			Medi-Cal Eligibles (3)	
		Medi-Cal	Total	%	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$9,783,718	\$15,192,822	64%	Los Angeles	21.8%
Asian Health Services	Asian Health Service	\$4,062,496	\$10,055,158	40%	Alameda	14.5%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	\$2,531,674	\$6,033,203	42%	Imperial	29.3%
	Clinicas de Salud del Pueblo - Calexico	\$1,879,511	\$4,080,071	46%	Imperial	29.3%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	\$3,451,533	\$6,572,702	53%	Ventura	13.7%
	Clinicas del Camino Real, Ventura	\$2,579,172	\$4,475,689	58%	Ventura	13.7%
Community Health Ctrs - Central Coast	Nipomo Community Medical Center	\$1,474,137	\$3,144,543	47%	San Luis Obispo	11.0%
Community Health System	Inland Empire Health Ctr. - Bloomington	\$892,673	\$1,840,582	48%	San Bernardino	19.8%
Community Medical Center	Channel Medical Center	\$4,019,865	\$8,377,848	48%	San Joaquin	22.6%
Del Norte Clinics (4 sites)	Orland Family Health Center	\$1,130,037	\$2,053,960	55%	Glenn	23.0%
	Chico Family Health	\$3,058,460	\$5,938,212	52%	Butte	21.3%
	Gridley Family Health Center	\$504,548	\$989,230	51%	Butte	21.3%
	Oroville Family Health Center	\$2,860,343	\$4,931,124	58%	Butte	21.3%
Family Healthcare Network	Family Healthcare Network	\$8,861,736	\$16,637,067	53%	Tulare	34.8%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	\$2,626,701	\$7,732,334	34%	Merced	29.0%
Hill Country Community Clinic	Hill Country Community Clinic	\$627,038	\$1,528,268	41%	Shasta	20.4%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	\$3,979,994	\$5,794,812	69%	San Diego	11.8%
Lifelong Medical Care	Over 60 Health Center	\$410,306	\$3,236,970	13%	Alameda	14.5%
Mountain Valley Health Centers (2 sites)	Big Valley Medical Center	\$387,398	\$1,537,608	25%	Lassen	14.1%
	Butte Valley Health Center	\$454,011	\$958,677	47%	Siskiyou	21.7%
Native American Health Center	East Bay Native American Health Center	\$1,642,263	\$1,966,170	84%	Alameda	14.5%
North County Health Services	North County Health Svcs. - San Marcos	\$7,563,508	\$17,673,262	43%	San Diego	11.8%
Redwoods Rural Health Center	Redwoods Rural Health Center	\$578,338	\$1,592,165	36%	Humboldt	19.1%
United Health Centers of San Joaq. Val.	United Health Centers of SJV - Parlier	\$1,924,347	\$5,249,421	37%	Fresno	30.7%
Valley Health Team	San Joaquin Health Center	\$1,083,043	\$2,692,059	40%	Fresno	30.7%
West Oakland Health Council	East Oakland Health Center	\$550,203	\$1,926,496	29%	Alameda	14.5%

Footnote / Sources:

#1 OSHPD Web site: www.alirts.oshpd.ca.gov/default.aspx

File: ALIRTS - 2008 Primary Care Clinic Annual Utilization Report

#2 Percent calculated from file data

#3 Department of Health Services, Medical Care Statistics Section, Medi-Cal Beneficiary Profiles by County, January 2009

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Hospital Projects
Showing Percentage of Medicare Services Provided Compared to Percentage of Medicare Beneficiaries in County

Facility Name	Percentage of Medicare Services Provided (1)				Medicare Beneficiaries (2)	
	Pat. Days Percent	Discharges Percent	O/P Visits Percent	Gross Rev. Percent	County	Percent of Total
Corcoran District Hospital	21%	34%	26%	26%	Kings	6.6%
El Centro Regional Medical Center	53%	42%	20%	39%	Imperial	9.7%
Enloe Medical Center	57%	49%	35%	49%	Butte	14.3%
Henry Mayo Newhall Hospital	50%	45%	19%	39%	Los Angeles	9.1%
Kern Valley Healthcare District	12%	61%	37%	42%	Kern	8.1%
Lodi Memorial Hospital	50%	46%	30%	46%	San Joaquin	9.0%
Lompoc Healthcare District	10%	39%	36%	36%	Santa Barbara	11.6%
Marshall Medical Center	65%	54%	37%	50%	El Dorado	13.0%
Mayers Memorial Hospital	2%	38%	47%	35%	Shasta	15.2%
Mendocino Coast District Hospital	69%	55%	60%	54%	Mendocino	13.5%
Mission Community Hospital	46%	43%	47%	43%	Los Angeles	9.1%
Oroville Hospital	64%	52%	27%	51%	Butte	14.3%
St. Rose Hospital	44%	35%	14%	43%	Alameda	9.2%
Victor Valley Community Hospital	27%	20%	13%	19%	San Bernardino	7.6%

Footnotes / Sources:

#1 Percentages for Utilization Worksheet, refer to Exhibit IV A, page 2

#2 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Worksheet of Hospital Medicare Utilization

Facility Name (abbreviated)	Patient Days			Discharges			Out-patient Visits			Gross Revenue		
	Medicare	Total	%	Medicare	Total	%	Medicare	Total	%	Medicare	Total	%
Corcoran District Hospital	927	4,346	21%	139	409	34%	8,555	33,297	26%	\$3,678,053	\$14,408,440	26%
El Centro Reg. Med. Center	13,557	25,815	53%	2,589	6,181	42%	26,009	129,720	20%	\$104,952,664	\$269,609,550	39%
Enloe Medical Center	40,977	71,604	57%	7,046	14,471	49%	79,751	226,239	35%	\$519,020,201	\$1,060,727,162	49%
Henry Mayo Newhall Hosp.	29,307	59,165	50%	5,269	11,796	45%	17,046	91,682	19%	\$304,366,633	\$785,674,882	39%
Kern Valley Healthcare Dist.	3,442	29,585	12%	720	1,179	61%	8,971	24,565	37%	\$24,562,941	\$59,184,735	42%
Lodi Memorial Hospital	22,354	44,715	50%	3,594	7,854	46%	64,583	214,323	30%	\$356,032,429	\$768,460,121	46%
Lompoc Healthcare District	4,713	46,548	10%	1,043	2,663	39%	22,596	62,050	36%	\$28,412,710	\$78,918,514	36%
Marshall Medical Center	18,834	28,942	65%	3,474	6,385	54%	109,041	296,636	37%	\$250,461,807	\$501,318,639	50%
Mayers Memorial Hospital	706	32,764	2%	238	629	38%	2,803	5,912	47%	\$8,426,060	\$24,144,955	35%
Mendocino Coast Dist. Hosp.	4,100	5,984	69%	731	1,327	55%	12,621	20,975	60%	\$43,972,522	\$82,104,722	54%
Mission Community Hospital	16,042	34,501	46%	2,784	6,404	43%	16,972	36,029	47%	\$53,384,144	\$124,232,441	43%
Oroville Hospital	23,598	37,002	64%	4,127	7,978	52%	58,929	218,534	27%	\$175,469,256	\$342,554,738	51%
St. Rose Hospital	16,631	38,013	44%	2,546	7,334	35%	11,730	81,622	14%	\$180,188,715	\$422,172,576	43%
Victor Valley Comm. Hosp.	6,027	22,010	27%	1,313	6,415	20%	12,253	92,392	13%	\$41,706,658	\$224,815,970	19%

Source: OSHPD Web site: [www.http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp](http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp)
File: HAFD1207 Pivot / OSHPD Hospital Annual Disclosure Reports (extracted 3-17-09)

Notes:

Percentages were calculated from the file data.

Inpatient and outpatient gross revenue data were combined from the above source.

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Skilled Nursing Facility Projects
Showing Percentage of Medicare Services Provided Compared to Percentage of Medicare Beneficiaries in County

Facility Name	Gross Revenue (1)			Medicare Beneficiaries (2)	
	Medicare	Total	Percent	County	Percent of Total
Apple Valley Care Center	\$3,233,288	\$7,834,664	41%	San Bernardino	7.6%
Asian Community Nursing Home	\$1,314,107	\$7,801,990	17%	Sacramento	9.7%
Keiro Nursing Home	\$4,694,184	\$19,390,974	24%	Los Angeles	9.1%
Lytton Gardens Health Care Center	\$4,207,369	\$14,151,983	30%	Santa Clara	9.2%

Footnote / Sources:

#1 OSHPD Web site: <http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanciData/PivotProfls/default.asp>

File: LTCFinancialPivot2007 / LTC Facilities Annual Financial Pivot Profile (FYE Jan 1 2007 to Dec 31 2007)

#2 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

Table of Primary Care Clinic Projects
Showing Percentage of Medicare Services Provided Compared to Percentage of Medicare Beneficiaries in County

Borrower Name	Facility Name	Gross Revenue (1) (2)			Medicare Beneficiaries (3)	
		Medicare	Total	%	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$729,524	\$15,192,822	5%	Los Angeles	9.1%
Asian Health Services	Asian Health Service	\$1,584,570	\$10,055,158	16%	Alameda	9.2%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	\$1,016,102	\$6,033,203	17%	Imperial	9.7%
	Clinicas de Salud del Pueblo - Calexico	\$844,636	\$4,080,071	21%	Imperial	9.7%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	\$273,433	\$6,572,702	4%	Ventura	10.2%
	Clinicas del Camino Real, Ventura	\$214,627	\$4,475,689	5%	Ventura	10.2%
Community Health Ctrs - Central Coast	Nipomo Community Medical Center	\$302,400	\$3,144,543	10%	San Luis Obispo	13.4%
Community Health System	Inland Empire Health Ctr. - Bloomington	\$109,761	\$1,840,582	6%	San Bernardino	7.6%
Community Medical Center	Channel Medical Center	\$642,286	\$8,377,848	8%	San Joaquin	9.0%
Del Norte Clinics (4 sites)	Orland Family Health Center	\$78,575	\$2,053,960	4%	Glenn	12.6%
	Chico Family Health	\$751,742	\$5,938,212	13%	Butte	14.3%
	Gridley Family Health Center	\$54,893	\$989,230	6%	Butte	14.3%
	Oroville Family Health Center	\$720,296	\$4,931,124	15%	Butte	14.3%
Family Healthcare Network	Family Healthcare Network	\$1,083,617	\$16,637,067	7%	Tulare	8.4%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	\$566,393	\$7,732,334	7%	Merced	8.0%
Hill Country Community Clinic	Hill Country Community Clinic	\$208,096	\$1,528,268	14%	Shasta	15.2%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	\$141,860	\$5,794,812	2%	San Diego	10.0%
Lifelong Medical Care	Over 60 Health Center	\$2,440,723	\$3,236,970	75%	Alameda	9.2%
Mountain Valley Health Centers (2 sites)	Big Valley Medical Center	\$202,031	\$1,537,608	13%	Lassen	8.7%
	Butte Valley Health Center	\$78,084	\$958,677	8%	Siskiyou	18.2%
Native American Health Center	East Bay Native American Health Center	\$57,579	\$1,966,170	3%	Alameda	9.2%
North County Health Services	North County Health Svcs. - San Marcos	\$375,276	\$17,673,262	2%	San Diego	10.0%
Redwoods Rural Health Center	Redwoods Rural Health Center	\$132,717	\$1,592,165	8%	Humboldt	12.1%
United Health Centers of San Joaq. Val.	United Health Centers of SJV - Parlier	\$387,224	\$5,249,421	7%	Fresno	8.8%
Valley Health Team	San Joaquin Health Center	\$171,599	\$2,692,059	6%	Fresno	8.8%
West Oakland Health Council	East Oakland Health Center	\$83,091	\$1,926,496	4%	Alameda	9.2%

Footnote / Sources:

#1 OSHPD Web site: www.alirts.oshpd.ca.gov/default.aspx

File: ALIRTS - 2008 Primary Care Clinic Annual Utilization Report

#2 Percent calculated from file data

#3 Beneficiary data from CMS Web site: Medicare County Enrollment as of July 1, 2007 California (Aged)

Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2009)

Prepared July 2009

Office of Statewide Planning and Development
Cal-Mortgage Loan Insurance Division

Listing of Hospital Projects
As of June 30, 2009

<u>Facility Name</u>	<u>Location (City)</u>
Corcoran District Hospital	Corcoran
El Centro Regional Medical Center	El Centro
Enloe Medical Center	Chico
Henry Mayo Newhall Memorial Hospital	Valencia
Kern Valley Healthcare District	Lake Isabella
Lodi Memorial Hospital	Lodi
Lompoc Healthcare District	Lompoc
Marshall Medical Center	Placerville
Mayers Memorial Hospital	Fall River Mills
Mendocino Coast District Hospital	Fort Bragg
Mission Community Hospital	Panorama City
Oroville Hospital	Oroville
St. Rose Hospital	Hayward
Victor Valley Community Hospital	Victorville

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division

**Sample
Letter of Certification from Hospitals**

Deputy Director
Cal-Mortgage Loan Insurance Division
Office of Statewide Health Planning and Development
300 Capitol Mall, Suite 1500
Sacramento, CA 95814

Re: Project Number: _____
Certification of Community Service Obligation (as contained in Health & Safety
Code (H&SC) Section 129065)

Dear Deputy Director:

This is to certify that _____ (facility name) is fulfilling the community
service obligation requirements contained in Health & Safety Code sections
129065 (a), (c), and (d). A copy of the list of physicians which is used to fulfill the
requirement in H&SC section 129065 (b) is attached.

Signature: _____

Name: _____

Title: _____

Date: _____

Additional copies of either of these reports may be obtained by contacting
Cal-Mortgage Loan Insurance Division.

Office of Statewide Health Planning and Development
Cal-Mortgage Loan Insurance Division
400 R Street, Suite 470
Sacramento, CA 95811
(916) 319-8800 FAX (916) 445-2837
E-mail: cminsure@oshpd.ca.gov

